

## Message Text

UNCLASSIFIED

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46

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W  
----- 115564

R 280934Z AUG 75  
FM AMCONSUL FRANKFURT  
TO SECSTATE WASHDC 1243  
USDOC WASHDC  
INFO AMEMBASSY BONN

UNCLAS FRANKFURT 5694

E.O. 11652: N/A  
TAGS: BEXP, GW  
SUBJECT: WTDR/FTI: TELEFONBAU UND NORMALZEIT LEHNER AND CO.

REF : USDOC 11610

1. GERMANY 2. CNTRY CODE: 428 3. SER. NO:
4. TELEFONBAU UND NORMALZEIT LEHNER AND CO.
- 4A. CODE: K CODE: E
5. POSTFACH: 4432, MAINZER LANDSTRASSE 128-146
6. D-6000 FRANKFURT/MAIN 1, GERMANY
7. ESTABL.: 1901 8. EMPL: 10,200 9. SIZE: (18-X) VERY LARGE
10. REPUTATION: (22-X) GOOD
11. SALES AREA: WORLDWIDE
12. RPT/DATE: 08/75
- 13A. 35796/34 WHS. EX OF ELECTRIC DATING DEVICES AND  
POSTAGE METERS.
- 13B. 36611/34 WHS. EX OF TELEPHONE SWITCHBOARD AND EQUIPMENT
- 13C. 36612/34 WHS. EX. OF TELEPHONE AND TELETYPE SENDERS  
AND RECEIVERS.
- 13D. 36625/34 WHS. EX. OF FIRE AND BURGLAR ALARM SYSTEMS
- 13E. 38731/34 WHS. EX. OF ELECTRIC CLOCK SYSTEMS
14. CONTACT: WINRICH BEHR TITLE: CHAIRMAN, BOARD OF  
MANAGEMENT
15. CABLE: TELEFONBAU 16. TELEX: 411141
17. TEL: (0611)-266-1
18. FINANCIAL REFS: DRESDNER BANK AG, LANDESZENTRALBANK,  
BOTH FRANKFURT.

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19. TRADE REFS: TN-COMMUNICATIONS CO., 11 PARK PLACE, NEW

YORK, N.Y. 10007 (US SUBSIDIARY OF TN); WESTERN  
ELECTRIC CO., INC., NEW YORK, N.Y.

20. LICENSING ARRANGEMENT WITH: WESTERN ELECTRIC CO., INC.,  
NEW YORK, N.Y.

21. THE FIRM'S LIABLE CAPITAL IS DM 71 MILLION; 34.8 PERCENT  
HELD BY AEG-TELEGUNKEN.

THE FIRM ACTS AS DISTRIBUTOR AND EXPORTER OF PRODUCTS  
NAMED UNDER 13., WHICH ARE MANUFACTURED BY ITS MANUFACTURING  
SUBSIDIARIES: TELEFONBAU UND NORMALZEIT GMBH., GMBH, FRANKFURT;  
FRIEDRICH MERK-TELEFONBAU GMBH, MUNICH, AND AMONG OTHER  
DOMESTIC AND FOREIGN SUBSIDIARIES. THE FIRM GROUP IS  
W. GERMANY'S LEADING MANUFACTURER OF TELECOMMUNICATION  
EQUIPMENT. IT HAS SEVEN DOMESTIC PLANTS AND SIX PLANTS  
ABROAD. THE GROUP EMPLOYS 18,876 PEOPLE. THE FIRM'S  
BUSINESS REPORT FOR 1974 SHOWS FIXED ASSETS IN THE AMOUNT  
OF DM 606 MILLION, CURRENT ASSETS OF DM 469 MILLION;  
LIABILITIES INCLUDE RESERVES AT DM 101.3 MILLION AND  
OBLIGATIONS AT DM 527 MILLION. RECOMMENDED AS A GOOD BUSINESS  
CONTACT.

22. PREPARED BY: P. BARTOLSIC, APPROVED BY: J. PETER BECKER  
AT US CONSULATE GENERAL, FRANKFURT.  
LEHMANN

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 28 AUG 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975FRANKF05694  
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**Film Number:** D750298-0249  
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**Image Path:**  
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**Legacy Key:** link1975/newtext/t1975086/aaaaaexv.tel  
**Line Count:** 85  
**Locator:** TEXT ON-LINE, ON MICROFILM  
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**Original Previous Classification:** n/a  
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**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
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**Review Transfer Date:**  
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**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** WTDR/FTI: TELEFONBAU UND NORMALZEIT LEHNER AND CO.  
**TAGS:** BEXP, GE  
**To:** STATE COM  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006